



Wine Educator

Oregon's leading winery seeks a customer service-minded food and wine lover to be an ambassador for King Estate wines in its elegant onsite restaurant and tasting room in one of the state's most beautiful settings. This is a great opportunity for a wine educator to join the professional team at King Estate Winery, located in Eugene, Oregon. Our ideal wine educator believes in the pursuit of outstanding customer service, growth in on-site sales and educating customers about the King Estate wine portfolio.

Essential Job Functions:

- Provide the highest level of guest service
- Consult with guests on their wine selection and wine club membership
- Proactively greet and pour wine for Restaurant and Tasting Room guests
- Understand the breadth of King Estate wines and educate our customers in a manner that will foster customer loyalty and repeat business
- Be knowledgeable and familiar with King Estate wines; must be able to communicate information on current releases, library wines and club wines
- Actively promote the sale of King Estate wines and consistently meet or exceed expectations for wine sales and wine club signups.
- Give informed tours of the winery, winemaking techniques, winery history and vineyard; this will help with general conversation in the Tasting Room as well
- Educate visitors while providing a positive, enjoyable experience at the winery
- Assist in transporting wine and non-wine purchases to the customer's vehicle from the Tasting Room or other stock rooms
- Host private, walk-in and industry tastings
- Assist with winery and wine club events
- Follow all King Estate procedures for opening wine, stocking glasses, stocking wine, and opening and closing
- Receive wine, rack, categorize, manage inventory
- Maintain competence with computer functions, including retail POS systems
- Answer phones, process orders, perform cashier operation
- Maintain cleanliness of the Tasting Room, Restaurant, and tour route for visitors

Requirements / Competencies:

- Two (2) years of experience in the wine industry
- WSET or Sommelier Certification (or in process)
- Strong sales and customer service experience; this will help you actively promote and sell our wine and wine club
- Sound wine knowledge with a commitment and enthusiasm for wines served in our Tasting Room and Restaurant



Wine Educator

Requirements / Competencies:

- Experience working with fine wine and food in a customer service focused environment; proven customer service skills a must
- Highly motivated, hospitality- and sales-driven with an outstanding work ethic
- Work well in a team environment, working towards the same goal
- Work well with others at all levels and departments
- Communicate well with others including customers, management and co-workers
- Ability to maintain a positive attitude and gracious behavior when environment becomes stressful and fast-paced
- Excellent time management, organizational and prioritization skills
- Ability to multi-task
- Demonstrated reliability, punctuality, and adherence to operating procedures
- Show good judgment and know when to get manager involved
- Embrace opportunities to grow professionally through training
- Perform any other job functions deemed necessary by management
- Maintain professional demeanor and dress
- Experience with Micros and other POS systems
- Valid OLCC and food handlers license
- Dependable transportation
- Flexible schedule required: evenings, weekends, holidays as needed

Physical Requirements:

- Ability to lift 50+ pounds repeatedly
- Stand, sit, walk for extended periods of time
- Stoop, reach, kneel or crouch, use hands for duration of shift
- Working environment has exposure to both indoors and outdoors

Wage commensurate with experience and qualifications. Please submit your resumé / CV to careers@kingestate.com